Hey Y'all!

David Neal @ReverentGeek
The 5 Stages of Grief Promotion to Management

Denial

Anger

Bargaining

Depression

More Denial
David's Guide to Leadership

David Neal @ReverentGeek
David's Guide to Leadership for the Reluctant Leader

David Neal @reverentgeek
LEADERSHIP

IS ONLY FOR

MANAGEMENT

D AV ID E A L  N E A L  @ R E V E R E N T G E E K
LEADERSHIP

IS ONLY FOR

WRONG

MANAGEMENT

DAVID NEAL @REVERENTGEEK
LEADERSHIP IS FOR ALL Y'ALL

DAVID NEAL @REVERENTGEEK
EMERGING LEADERS
ERMAHGERD

LERDERS

DAVID NEAL @REVERENTGEEK
NEGOTIATION
NEGOTIATION
NEGOTIATION

* RESEARCH
NEGOTIATION

* RESEARCH

* BATNA

  (BEST ALTERNATIVE TO A NEGOTIATED AGREEMENT)
NEGOTIATION

* RESEARCH
* BATNA
  (BEST ALTERNATIVE TO A NEGOTIATED AGREEMENT)
* ANCHOR
NEGOTIATION
NEGOTIATION

INSET DIABOLICAL LAUGHTER

DAVID NEAL @REVERENTGEEK
Tooth Decay

Not even once

David Neal @reverentgeek
Tooth Decay

Not Even Once

David Neal @ReverentGeek
OH WHAT A FEELING

DAVID NEAL @REVERENTGEEK
The Ideal Team Player

by

Patrick Lencioni

David Neal @ReverentGeek
HUMBLE

"THE IDEAL TEAM PLAYER" by PATRICK LENCIONI
HUMBLE

No Ego
No Status
Team > Self
Shares Credit

"The Ideal Team Player" by Patrick Lencioni
HUMBLE

ARROGANT
SELF-CENTERED
POLITICS
DIVISION
RESENTMENT

"The Ideal Team Player" by Patrick Lencioni
HUMBLE

Lack self-confidence
discredit own talents
and contributions
won’t point out problems

"The Ideal Team Player" by Patrick Lencioni
Humility is not thinking less of yourself, but thinking of yourself less.

— C.S. Lewis
HUNGRY

"The Ideal Team Player" by Patrick Lencioni
HUNGRY

Self-Motivated

Diligent

Passion for More:

- Learning
- Responsibility

"The Ideal Team Player" by Patrick Lencioni
HUNGRY

work = identity
consumed
most important

"The Ideal Team Player" by Patrick Lencioni
HUNGRY

No Motivation
No Passion
Unproductive

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"THE IDEAL TEAM PLAYER" by PATRICK LENCIONI
SMART
SMART

* Active Listening
SMART

* Active Listening
* Sensitivity
SMART

* Active Listening
* Sensitivity
* Empathy
Did you know?
DID YOU KNOW?
DISC BEHAVIOR ASSESSMENT TOOL
DiSC Behavior Assessment Tool

Dominance

Influence

Compliance

Steadiness

DAVID NEAL @REVERENTGEEK
DiSC Behavior Assessment Tool

- **D** (Reserved) - Passive
- **i** (Reserved) - Passive
- **C** (Outgoing) - Action
- **S** (Outgoing) - Action

**Tasks** vs. **People**
Empathy
Empathy
Influence

David Neal @ReverentGeek
Empathy
Influence
Strategy
Empathy
Influence
Strategy
WEAKNESS
STRENGTHS FINDER

by

Tom Rath
WEAKNESS
TONY THE TERRIFYING

TO-DO LIST CLOWN
You really pulled a Bob on that one, didn't you?
UNUSABLE DOCUMENTATION
Life is too short to work somewhere that stinks.
Life is too short to work somewhere that stinks.

David Neal @ReverentGeek
Have you done everything you can do?
Have you done *everything* you can do?

If you left now, would you have any *regrets*?

*David Neal @reverentgeek*
Life is too short to let things stay the way they are.
David Neal 9:01 AM
Today's tribute goes to @nekotia.jones. Nekotia is a support rock star, if there ever was such a title. Eager to learn, asking all the right questions, continuously looking for ways to improve, and crushing the endless tide of support requests.

“He does the work of ten-thousand men,” is what one person sent me.

Thank you, Nekotia, for all the tireless work you do to keep our customers happy!

Ben Henderson 9:24 AM
commented on David Neal's file Nekotia

nicely done!

Nekotia Jones 9:31 AM
@david.neal Thanks! Love you all!

Naomi Crowson 10:00 AM
AWWWW I love this!! @nekotia.jones You are AHHHMAzing!!! 🎉🎉🎉

Tia 10:01 AM
He's the best!!
David Neal  9:01 AM

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Naomi Crowson AWWWWWW I love this!! @nekotia.jones You are AHHHMAzing!!

Tia He's the best!!
Today’s tribute goes to @nektia.jones. Nekitia is a go-getter star, if there ever was such a title. Eager to learn, asking all the right questions, looking for ways to improve, and crushing the endless tide of support requests.

“He does the work of ten-thousand men, and still finds time to smile.” - Unknown

Thank you, Nekitia, for all the tireless work you do to keep our customers happy!

Ben Henderson

commented on David Neal’s file Nekitia

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Nekitia Jones

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Naomi Crowson

AWWWWW I love this!! @nektia.jones You are AHHHMazing!!

Tia

He’s the best!!
SIGNIFICANCE

VALUE

DAVID NEAL @REVERENTGEEK
Don't Wait!
Painfully Awkward Developer gives talk you won't believe what happens next!

David Neal @ReverentGeek
Today's Lesson
TODAY'S LESSON
- Look beyond flaws
Today's Lesson

- Look beyond flaws
- Freedom to fail
Today's Lesson:
- Look beyond flaws
- Freedom to fail
- KEEP TRYING
People will forget what you said, people will forget what you did, but people will never forget how you made them feel.

— Maya Angelou
CLICK

AHA!
CLICK

AHA!

Wow!
WORST. TARDIS. EVER.

DAMN YOU GREG!
If your actions inspire others to dream more, learn more, do more, and become more, you are a leader.

— John Quincy Adams
GETTING STARTED WITH COLOR BASIC

TRS-80 COLOR COMPUTER
Not all heroes wear capes.
You Don't Need Permission to Be Awesome

David Neal @ReverentGeek
THANK YOU!

DAVID NEAL
@REVERENTGEEK

http://reverentgeek.com